

Qualified Technology Installer Updates

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Program Overview

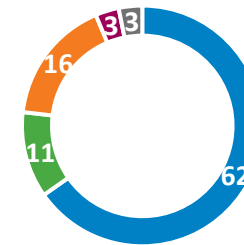
- Bridging the gap between technology installers, residential customers and APS to provide clean-energy technologies, resources and optimal customer experiences
- Creating alignment to this customer-centric approach while offering substantial benefits to installers, setting you apart from competitors.
- Empowering installers in their role in the customer's journey
- Maintaining the most up-to-date information on clean-energy technologies and gaining marketplace distinction.



QTI Application

- We have approved 47 companies as of 4/11/24 and have received 120 inquiries for the program
- Incomplete application trends
 - Not attaching license and insurance information
 - Incomplete contact information
 - Not attaching marketing materials (for solar installers)

QTI Applicants by Status

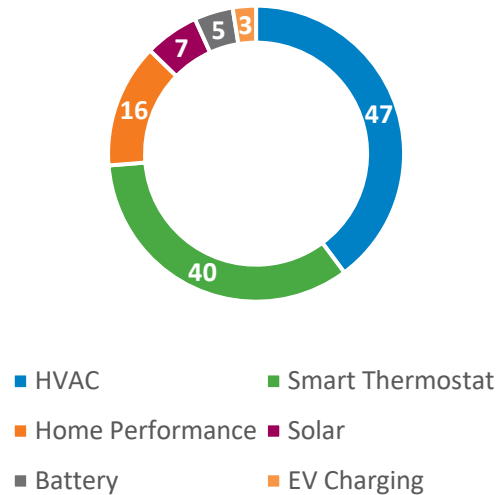


- Approved
- Under review
- Incomplete
- Inquired
- Did not meet qualifications



QTI Current Participants

Qualified Installers by Technology



- We will continue to accept program applications
- The customer website has launched as of April 5, 2024
- Customer communications are planned for Earth Week
- Solar and battery customer surveys for all installations began on April 8, 2024
- Approved QTIs have received access to the online training as of April 9, 2024 via the Electric League of Arizona. Installers have 6 weeks to complete this training to remain in compliance with the program.



QTI Contacts

- Feel free to contact us with any questions: QTI@aps.com
- To apply email: apsinfo@elaz.org
- Visit our NEW website: aps.com/qti



Questions?

